

Michael Minieri CPP, CSC



Mr. Minieri has been protecting lives and property since he worked as a very young armed security officer and K-9 handler while first attending college and is a career security professional. His experience includes working with an extremely broad range of security challenges in North America, South America, Europe, Africa, Asia, the Middle East and coast-to-coast in the United States...more than 30 countries in all. He was featured on the cover of a leading security industry magazine which called him “**One of the most prominent people in the industry**” in an exclusive interview.

Since 1997, Mr. Minieri has been primarily engaged in security consulting and engineering work including infrastructure, large master developments and counter-terrorism related projects. The nature of these projects has included port & terminal facilities, public water utilities, mass transit, airports, hospitals, high-rise buildings, universities and many others for both government and private industry. For 5 years from 2003 to 2009, Michael held senior management positions with Kroll Security Group in first in Washington DC, then London and finally in Dubai. His systems design engineering, security consulting and project management experiences range to multi-BILLION dollar projects.

Mr. Minieri’s background spans electronic protection systems, physical security measures of all types, guard force operations, anti- and counter-terrorism, fire protection and life safety as well as occupational safety. He has extensive knowledge, skills and abilities in security training program development and delivery. He is frequently featured in various media and has published approximately 30 articles, columns and white papers, including for ASIS Security Management magazine and other respected periodicals. (see Publications & Media below on this page)

Prior to focusing on consulting work, Mr. Minieri held several key security industry positions - including management in nuclear facility security – and also has several years experience as a police officer in the U.S. He has served as an expert witness in civil litigation cases on both security and fire protection issues, including the infamous One Meridian Plaza fire in Philadelphia, and for such notable clients as Lloyds of London insurance.



EDUCATION

Cornell University – NYC, NY
School of Industrial and Labor Relations (ILR) – Management



CONTACT AND ADDITIONAL INFORMATION

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CITIZENSHIP : United States of America (natural born)

PROFESSIONAL CREDENTIALS

- **CPP** – Certified Protection Professional (ASIS)
- **CSC** – Certified Security Consultant (IAPSC)
- **CST** – Certified Security Trainer (ASET)
- **CPOI** – Certified Protection Officer Instructor (IFPO)
- **CCO** – Certified Confidentiality Officer (BECCA)
- **CET** – Certified Engineering Technologist (NICET Level III)
- **CFPS** – Certified Fire Protection Specialist (NFPA)
- **CSM** – Certified Safety Manager (NASP)
- **Certified** in Sandia RAM (Risk Assessment Methodology)
- **Certified** Senior (Security) Alarm Instructor (NBFAA) (now ESA)
- **Certified** Senior Fire Alarm Instructor (NBFAA)
- **Certified** Alarm Installer (with Honors) - National Alarm Association of America (NAAA)
- **Certified** Fire Inspector - Florida State Fire College
- **Licensed** Journeyman Low Voltage Electrician - State of Washington
- **Licensed** Alarm Company Administrator - State of California
- **Licensed** U.S. Coast Guard Captain ('86-'06)

INDUSTRY AFFAIRS PARTICIPATION

- Member - Fire & Life Safety Council - American Society for Industrial Security (**ASIS** International) ['93]
- Member - Industrial Associates Board – **Colorado State University** – Electrical and Computer Engineering Department [2001-2002]
- Principal Member - **NFPA** 72 Technical Correlating Committee on the National Fire Alarm Code [1996-edition revision cycle]
- Executive Director - National Association of State Fire Marshals (**NASFM**) [94-98]
- Member - Signaling, Protection & Communications Section of the National Electrical Manufacturer's Association (**NEMA**) [93]
- Member - Industry Advisory Group for Underwriter's Laboratory (**UL**) standard #1971 (Visual Appliances for the Hearing Impaired) [92]
- Staff Program Manager – National Burglar & Fire Alarm Association (**NBFAA**) ['92-'94]
- Staff Program Manager - Central Station Alarm Association (**CSAA**) [92-94]
- Member of the Founding Committee - Latin American Security Association (**ALAS**) [97]

PROFESSIONAL AWARDS and HONORS

- 1992 MVP (Most Valuable Person) in the Florida Alarm Industry as voted by the membership of the Alarm Association of Florida.
- Two time recipient of the DAVIS PRODUCTIVITY AWARD for outstanding fiscal efficiency and excellence in productivity as a government employee of the State of Florida ('91 & '92)
- Recipient of the SILVER PIONEERS AWARD as one of the 25 greatest contributors to the Florida alarm industry in the first 25 year history of the Alarm Association of Florida (Sep '95).

PUBLICATIONS AND MEDIA

Frequently published, cited, referenced and quoted in magazines, books, educational course materials and other media on security and fire / life safety issues; Some documents available or linked on the DOWNLOADS page. A representative sampling is listed below;

- Featured as the exclusive interview and COVER STORY of **SDM MAGAZINE** (Security Distributing & Marketing – Dec '98)
- "Chemical Plant Security" - cover story in **Chemical Week Magazine**, 16 March 2005
- Expert Article on School Security - **Campus Safety Magazine** - 19 April 2013
- " Don't Lock in Fire Code Violations" - **ASIS Security Management Magazine**
- Addressable Systems Help Save Lives, Time" - **Security Sales Magazine**, May 1, 2003
- Unified Fire Codes Can Simplify Your Life" - Part 1 Part 2 **Security Sales Magazine**, December 1, 2004
- Introduction to Private Security - 5th Edition" - **Book** by Karen M Hess 2009
- "Trade Secret Theft, Industrial Espionage and The China Threat" **Book** by Carl Roper - 2013
- "The Best of Kinks and Hints" (about Alarm Systems) **Book** by Allan B. Colombo 1998
- "The Responders Handbook: Responding with Knowledge" - **Book** by Michael L. Madigan 2015
- "Handbook of Research on Social and Organizational Liabilities in Information Security" - **Book** by Gupta / Sharman 2008
- "Sensitive Security Information **Course** Guide, 1st Edition" - by American Board for Certification in Homeland Security 2007
- "Security Management **Course** / Industrial Espionage" - by American Public University System
- "Fire Regulations on Door Locks" - **Article** by Mark Fitzpatrick 2009
- "Analysis of Current IT Issue" - **Essay** by Mighty Students - 2007
- Article Peer Reviewer - **Journal** of Physical Security
- former Book Peer Reviewer - **Journal** of Security Education (now Journal of Applied Security)

SELECTED LECTURE ENGAGEMENTS

- Lectured at the INTERNATIONAL SECURITY CONFERENCE (ISC) at least once or twice annually from '92-'98
- Lecture: "Global Best Practices for World Class Airport Passenger Terminal Security" - PTME Conference 2008 (**Abu Dhabi**)
- Lecture: "Security Risk Mitigation for Nuclear Facilities" - Nuclear New Build - 2nd Annual Global Summit 2007 (**London**)
- Lecture: "Hospitality Security & Terrorism: Technologies Role" - HOSTEC / EURHTEC 2006 (**London**)
- Lecture: "Security Risk Management of Nuclear Facilities" - Nuclear Energy Finance Forum 2006 (**London**)
- Lecture: "Security Assessment of Parking Facilities" - Texas Parking Association Conference 2005 (**Dallas, Texas, USA**)
- Lecture: "Certified Alarm Installations" for CSAA Annual Meeting (**Island of Nevis, West Indies**)
- Lecture: "Future of Fire Alarm Technology" for Fire Dept of NYC following World Trade Center Bombing (**NYC, NY, USA**)
- Lecture: "Fundamentals of Fire Alarm Inspections" for CIGNA Insurance annual loss prevention conference.

SPECIALIZED TRAINING

- Licensed to Carry Concealed Weapons in 34 States in the USA
- Sandia's Risk Assessment Methodology - AWWA
- Fire Sprinkler Systems Engineering - National Fire Sprinkler Association (NFSA)
- Project Management - National Fire Sprinkler Association (NFSA)
- INERGEN® Systems Engineering (clean agent Halon replacement) - Factory
- VESDA® Systems Engineering - Very Early Smoke Detection Apparatus (aspirated) - Factory
- Simplex® Fire & Life Safety Systems - Factory
- Edwards (EST®) Fire & Life Safety Systems - Factory
- Advanced MSAccess® Application Development - ExecuTrain
- Pursuit & High-Speed Driving - Florida State Patrol Academy
- Pyrotronics® Fire & Life Safety Systems (now Siemens) - Factory
- Bombs & Explosives (inservice) - Federal Bureau of Investigations (FBI)
- Crime Scene Investigations (inservice) - Colorado Bureau of Investigations (CBI)
- CCTV Systems Field Engineering - Factory
- Pre-Employment Test Validation - Equal Employment Opportunity Commission (EEOC)
- First Aid Instructor Certification - American Red Cross (ARC)
- Nuclear Facility Security Regulations - as per the Nuclear Regulatory Commission 10CFR73 (NRC)
- Airline Passenger Screening - as per the Federal Aviation Administration 14CFR (FAA)
- Employee Performance Appraisals/Evaluations - Mtn. States Employer's Council (MSEC)
- Advanced Supervisory Skills - - Mtn. States Employer's Council (MSEC)
- Unemployment Compensation Management - Mtn. States Employer's Council (MSEC)
- Police/Security K-9 Handler - K-9 of Orlando
- Police/Security Firearms Instructor: Handgun, Shotgun and Rifle - NRA

UNMATCHED GLOBAL EXPERIENCE!

REPRESENTATIVE SAMPLE OF PROJECT EXPERIENCE - (USA UNLESS **NOTED**)

- HRH Crown Prince Abdullah's Palace – **Kingdom of Saudi Arabia** (*now the late King - Salam Alaikum*)
- Abu Dhabi Investment Authority (ADIA) HQ Tower **UAE**
- Dubai International Capital (DIC) - **UAE**
- M.A. Kharafi's Port Ghalib – **Red Sea, Egypt** ([\(mega project\)](#))
- Saudi – Iraqi Border Security Project - **Kingdom of Saudi Arabia**
- Embassy of Qatar
- Dubai RTA / Metro Rail Agency - **UAE**
- Bombardier Transportation - **Canada**
- City of Los Angeles
- City of Philadelphia
- County of Los Angeles
- City of Houston
- Montgomery County Maryland
- City & County of Denver
- EMAAR's King Abdullah Economic City (KAEC) **Kingdom of Saudi Arabia** ([\(mega project\)](#))
- Port of Montreal - **Canada**
- Port of Houston
- Port Authority of New York & New Jersey (PANYNJ)
- Domino / American Sugar / Florida Crystals Port Terminal – Baltimore
- C & H / American Sugar / Florida Crystals Port Terminal - Oakland
- Domino / American Sugar / Florida Crystals Port Terminal – Yonkers
- Domino / American Sugar / Florida Crystals Port Terminal – Chicago
- KMBT Port Manatee Terminal
- KMBT Vicksburg Port Terminal
- Victor Valley Water District
- Moulton Niguel Water District
- Roseville Water District
- Burj Al Oula Tower – **Kingdom of Saudi Arabia**
- NNPC Corporate HQ Complex - **Nigeria**
- Torre Mutua (Crystal) Tower - **Madrid, Spain**
- CBRE Cannon Bridge House – **London**
- New London Bridge House - **London**
- Cleary Gottlieb Law Firm – **London**
- Cleary Gottlieb Law Firm – **Frankfurt, Germany**
- Hall and Evans Law Firm
- Amaranth – **London**
- American Express
- Coca Cola Bottling Company
- Wal-Mart Corporation (*all domestic store construction, expansion and renovation*)
- Storage Technology Corporation
- Mountain Bell Telephone
- Integrated Data Storage Ltd - **Benin, Nigeria**
- Sunstrand
- Adolph Coors Company
- Frito-Lay
- Penford Corporation
- Sonoco Corporation
- Lazurde Jewelry – **Kingdom of Saudi Arabia**
- Ebram Investments – **Kingdom of Saudi Arabia**
- Seminole Harness Raceway (*Para-Mutual Wagering*)
- Orlando Jai-Alai Facility (*Para-Mutual Wagering*)
- Gulfstream Park Horse Racing (*Para-Mutual Wagering*)



ADIA HQ Tower
Abu Dhabi, UAE



JFK Airport
NYC, NY - USA



Nigerian National Petroleum Corp
Nigeria



King Abdullah University (KAUST)
Kingdom of Saudi Arabia

- Americana Apartments
- Lemon Tree Apartments
- Altamonte Lakes Apartments
- Semoran Apartments
- VIP Apartments - **Abuja, Nigeria**
- Colorado Bancshares Data Center
- Coventry Building Society (Banks) – **United Kingdom**
- University of Southern California
- King Abdullah University: Science & Tech. (KAUST) - **Kingdom of Saudi Arabia** ([mega project](#))
- California State University – Fullerton
- Currenta (Bayer-Lanxess) ChemPark - **Dormagen, Germany**
- Currenta (Bayer-Lanxess) ChemPark - **Krefeld-Uerdingen, Germany**
- Currenta (Bayer-Lanxess) ChemPark - **Leverkusen, Germany**
- Jefferson County School District
- Denver Public Schools
- JFK International Airport – New York City
- LaGuardia International Airport – New York City
- Newark International Airport – Metro New York
- Teterboro Airport – Metro New York
- Stapleton International Airport
- West Palm Beach International Airport
- Hanover Aviation – **Sharjah UAE**
- Shipyards River Marine Terminal
- International Marine Terminal
- Johnson Controls, Inc. (JCI) - Global Enterprise Security
- Johnson Controls, Inc. (JCI) - Automotive Experience - **Changxing, China**
- Johnson Controls, Inc. (JCI) - Automotive Experience - **Shanghai, China**
- Johnson Controls, Inc. (JCI) - Automotive Experience - **Hong Kong, China**
- Johnson Controls, Inc. (JCI) - Power Solutions - **Shanghai, China**
- New LAC – USC Medical Center
- King Abdullah Centre for Cancer & Liver Disease at King Faisal Specialist Hospital Riyadh, **Kingdom of Saudi Arabia**
- Connecticut Children's Medical Center
- Denver General Hospital
- St. Joseph Hospital
- St. Anthony Hospital
- Presbyterian/St. Lukes Hospital
- Porter Adventist Hospital
- General Rose Medical Center
- NNPC Hospital - **Benin, Nigeria**
- NNPC Medical Center - **Benin, Nigeria**
- NNPC Medical Center - **Abuja, Nigeria**
- Ft. St. Vrain Nuclear Generating Station
- RWE npower Didcot Electric Generating Station – **United Kingdom**
- Heros Cash-In-Transit (armored service) – **Germany**
- Kerzner's Mazagan Resort & Casino – **Morocco** ([case study](#))
- Hyatt Hotels - Global Enterprise Security
- Gaylord National Hotel & Conference Center – Washington DC
- Hilton Hotel & Conference Center - Houston
- Hyatt Hotels – **Doha, Qatar**
- Hyatt Hotels – **Riga, Latvia**
- Hyatt Hotels – **Cairo, Egypt**
- Hyatt Hotels - Sharmelsheik, Egypt – **شرم الشيخ, Egypt**
- Hyatt Hotels – **Bandung, Indonesia**
- Hyatt Hotels – **Yogyakarta, Indonesia**
- Hyatt Hotels – **Jakarta, Indonesia**
- Hyatt Hotels – **Amman, Jordan** ([case study](#))
- Hyatt Hotels – **Casablanca, Morocco**
- Hyatt Hotels – **Madrid, Spain**



Dubai RTA Rail Agency
Dubai, UAE



Ft. St. Vrain Nuclear Stations
Colorado, USA



M.A. Kharafi's Port Ghalib
Red Sea, Egypt



King Abdullah Economic City
Kingdom of Saudi Arabia

- Hyatt Hotels – Murcia, Spain
- Hyatt Hotels – Istanbul, Turkey
- Hyatt Hotels – London, England
- National Exhibition Center (NEC) – United Kingdom
- LG Arena – United Kingdom
- International Convention Center (ICC) – United Kingdom
- National Indoor Arena (NIA) – United Kingdom
- Symphony Hall – Birmingham, England
- McNichols Arena – Denver
- Mile High Stadium – Denver
- U.S. Natl. Archives & Records Admn. (NARA)
- U.S. Natl. Institutes of Health (NIH)
- U.S. Dept of Justice / Bureau of ATF
- U.S. Dept of Treasury / Internal Revenue Service (IRS)
- U.S. Dept of Energy (DOE) / S.E.R.I
- U.S. Securities & Exchange Commission (SEC)
- U.S. Postal Service (USPS)
- U.S. Customs - Miami
- U.S. National Rural Utilities Coop Finance Commission
- U.S. Mint - Denver
- Smithsonian Institution – Washington DC
- Nigerian National Petroleum Corporation (NNPC) - Nigeria ([case study](#))
- British Petroleum (BP)– Colombia
- Pipelines and Products Marketing Company (PPMC) - Nigeria
- Navajo Pipeline Company
- Nigerian Petroleum Development Company (NPDC) - Nigeria
- Marathon Oil Company
- Seluja Petroleum Depot - Nigeria
- Coffeyville Resources Chemical & Refinery
- Kaduna Refinery & Petrochemical Corporation (KRPC) - Nigeria



Coffeyville Resources Refinery
USA



Kerzner's Mazagan Resort & Casino
Casablanca, Morocco



Port of Montreal
Canada

TESTIMONIALS & ENDORSEMENTS

"I always found Michael to be very knowledgeable and current on new trends, equipment and products and most importantly, their application in the field. Michael quickly grasps the essentials of the project, understands the nuances but is able to see the big picture and how it all comes together. He is responsive and mission oriented." [Bruce Goslin](#)

"I had the pleasure of working with Michael over a period of three years, on my last project while employed with Abu Dhabi Investment Authority ... I found his wealth of knowledge and experience of the security industry and practices, of immense value in assisting us to implement a functional state-of-the-art solution on our premises. Michael contributed in raising the prevailing benchmark levels for security design in our domain. He often had to work through difficult circumstances, around the demands of client requirements, but his professional ability and conduct was always impeccable. On a personal level I consider myself privileged to have had the opportunity to work with Michael and I value his friendship and respect his professionalism." [Shahid Yusuf](#), Abu Dhabi Investment Authority (ADIA) Top qualities: Great Results, Personable, Expert

"I had the good fortune to work with Michael ... Mike always exceeded my expectations. His professionalism and excellent work ethic were things I could count on. Mike supported several difficult projects and was always up to the challenge. He was deployed to Saudia Arabia to manage a long term construction management assignment and he assumed overall responsibility for a large commercial development project for the Abu Dhabi Investment Authority in the UAE. His ability to manage client requirements including the competing management interests and priorities of these complex clients was instrumental in the firm's success on these assignments. Personally, I really enjoy Mike's company. ... In addition to being an outstanding consultant, Mike always kept his eye on the business issues which kept our project objectives in focus. He is truly a rare commodity possessing strong client relationship skills and a keen eye for identifying cultural sensitivities. I hope we can find another opportunity to work together. I know it will be a good experience." [Roger Hutchins](#)